

# Trond Henning Olesen – my background

- Ph.D. in Computer Science from University of Bergen, Norway
- Worked in Silicon Valley for 25+ years, mostly in software startup companies and as a management consultant; managed every kind of technical organizations from Development through Professional Services (consulting)
- Extensive experience in IT business process re-engineering, managing software projects from inception through completion around the world
- The last several years, my work has focused on enhancing employment services and improving user experience for AI-powered ILMS's for governments

# What a modern, country-wide ILMS should provide

Presentation to Trinidad and Tobago

# Overview

- Lessons learned from Jamaica's current LMIS
- We will address 3 areas of an ILMS
  1. Job board – job matching, gap analysis, document parsing and classification
  2. Labour Market Information (LMI) – Real-time analytics, analytical tools, forecasting
  3. Infrastructure – cloud, scalability, availability, performance, privacy, security
- For each area, we will address
  - a. Functionality needed
  - b. Knowledge needed to create the necessary functionality
  - c. The type of human resources with the necessary knowledge
- We then analyze options for the software
  - Buy-versus-build
  - Software-as-a-Service versus on-premise
  - The benefits of off-the-shelf software
- And reach a conclusion

# Deficiencies of Jamaica's current LMIS

- No automatic matching, incorrect parsing of documents, no LMI
- Resources (articles, etc.) outdated or non-existing
- Not being used by job seekers or employers
- Built on Drupal 8 (a CMS), which is unsuited for the complex, data-intensive, and real-time processing demands of a modern ILMS.
  - Not designed for deep parsing and semantic extraction of unstructured text
  - Cannot manage and leverage sophisticated ontology for skills and occupation
  - Not designed for large-scale data processing and real-time analytics required for dynamic labour market information

# Upgrading current LMIS is simply not viable

- Architectural mismatch – AI-driven matching, semantic understanding, real-time analytics and advanced data processing doesn't fit into Drupal
- Prohibitive cost and complexity of retrofitting – integrating new AI/NLP engines, semantic framework, and real-time data pipelines would be expensive, time-consuming and carry immense technical risk
- Perpetual technical debt – trying to retrofit would create a patchwork of disparate technologies which is a maintenance nightmare; costly and fragile
- Inability to meet modern standards – an outdated architecture will struggle greatly to provide high scalability, robust cybersecurity, guaranteed availability, and compliance with data privacy and accessibility standards

# 1a. AI-driven automatic matching and parsing – 24x7

- Matching should be on skills/experience/etc. – not keywords
  - As soon as a job/resume becomes available it is immediately and automatically matched and communicated to job seeker/employer
  - Explainable match score – “73% match to job”, how each requirement match
  - Gap analysis – show how each gap can be closed by which training course(s)
  - Match “across” languages (English, French, Spanish, Dutch, etc.) so a resume from Jamaica can match a job in e.g., Dominican Republic
- Requires correct parsing of resume/job opening
  - To extract correct skills/education/occupations/etc. (entities)
  - Normalize skills to compare “apples to apples”
  - Correctly classify entities according to National/Caribbean Vocational Qualification, ISCO, ESCO, O\*Net, etc.

## 1b. Requires deep knowledge of

- AI, ML, DL, neural networks, and knowledge graph construction (ontology)
- Ontology to understand context, nuance, and relationships between skills, occupations, industries, etc. (entities)
- Labour market dynamics encoded in the AI model
- Advanced multi-lingual NLP, parallel corpus creation, and maintaining linguistic models for all target languages
- Event-driven architectures and efficient background processing
- Custom semantic search engine, labour market-specific knowledge graph, and search relevance algorithms

# 1c. Human resources requirements

- Ph.D.-level AI/ML engineers, computational linguists, and ontologists to continuously train and update complex AI models
  - Complex scoring algorithms, integrating them with AI models, and creating a vast database of relevant training programs and their associated skills
  - Advanced AI/recommendation feature to automatic linking of training to gaps
  - Map multiple, evolving taxonomies into the ontology
- Expert-level NLP engineers, linguists, data architects
  - Parsing unstructured texts, graphical elements, normalization pipelines
- Experienced engineers in complex system design for real-time data ingestion, processing queues, notification services in order to ensure low latency and high reliability

➤ The scarcest and most expensive tech resources on the planet



## 2a. Labour Market Information/Analysis

- Integrate external data sources (e.g., STATIN, NIS, HEART, UWI)
- Use data from the ILMS itself
- Real-time data analytics
  - For governments, job seekers, employers, and educators
  - Job/skill demands trends, hiring patterns, unemployment/layoff signals, etc.
- Analytical tools
  - For policy-making, program design, employer services and career guidance
  - Analyze job demand/supply, skills intelligence, education/training needs, etc.
- Forecasting tools
  - Anticipate future labour demand, skills gaps, and economic shifts
  - Occupation demand, skills gaps, education/training needs, wage trends, etc.

## 2b. Requires deep knowledge of

- Well designed, secure, and versioned APIs
- Sophisticated dashboards, reporting tools, and real-time analytical capabilities
- Econometrics, statistical modeling, ML for time series analysis
- Model validation and recalibration
- Advanced forecasting models (powered by AI)

## 2c. Human resources requirements

- API engineers/developers and technical writers
- Business intelligence developers, data engineers, UI/UX designers
- Engineers to build a robust streaming architecture

➤ Possible to get, but several needed

## 3a. Technical infrastructure for the new ILMS

- Cloud solution
- Mobile-first ILMS, need to work with 3G, 4G, as well as 5G
- Scalable, high-availability, performant, secure
- Compliance and regulations, data protection for security and privacy
  - GDPR, EU act on AI, XAI and/or IAI, etc.
  - ISO 27001, SOC-2, etc.
  - Accessibility for people with disabilities (WCAG, ADA, EAA, etc.)
- Use APIs to connect labour market data sources (e.g., CSO – Central Statistical Office, NIBTT, MPD) to the new ILMS

## 3b. Requires deep knowledge of

- Scalable database technologies, storage infrastructure, big data environments (e.g., data warehousing, data lakes)
- Cloud architecture, cybersecurity, site reliability engineering
- Mobile application development, responsive web design, etc.
- Complex data privacy laws (for GDPR), privacy-by-design, legal monitoring
- External audits, policy development, security controls (for ISO 27001)
- Inclusive design practices and accessibility expertise
- EU AI Act legislation – transparency, human oversight, data governance

## 3c. Human resources requirements

- API engineers/developers and technical writers
- Business intelligence developers, data engineers, UI/UX designers
- Engineers to build a robust streaming architecture
- Cloud architects, cybersecurity experts, SREs
- Mobile app developers, responsive web design engineers
- Experts in privacy-by-design principles, implementing legal reqrmnts.
- Multi-year, resource-intensive development/adherence of processes
- Specialized accessibility experts, experts in inclusive design practices
- Experts in ethical and technical AI

➤ Highly specialized and expensive resources

# Why compliance is important

- The **legal** (and **reputational**) **risk** of non-compliance with security (e.g., ISO 27001), privacy (GDPR, [Data Protection Act of 2011](#)), accessibility (e.g., WCAG) – and future legislation on AI – can be **immense**

# Buy-versus-build (software only)

Feature/aspect	Buy	Build
Risk level	Lowered; proven solutions	High; significant risk of delays, cost overruns, failed implementation
Initial cost	Lower upfront cost	High upfront cost
Total cost of ownership	Predictable	High and continuous; unpredictable long-term costs
Time to deploy	Fast; 3 to 12 months	Slow; 5 to 10 years
Complexity & core functionality	Built-in; rich, proven complex functionality	Immense challenge; must be developed from scratch
Customization	Configurable and extensible	High theoretical control; great dev and maintenance overhead
Expertise needed	Low; vendor managed	High; in-house or contracted tech expertise
Maintenance & support	Included in agreement	High & continuous; Ministry fully responsible



# Buy-versus-build (software only), cont.

Feature/aspect	Buy	Build
Scalability, performance, high availability	Built-in and elastic	Challenging & costly; Ministry fully responsible
Security & compliance	Enterprise-grade & built-in; Ministry resp for data usage and access	Ministry carries full responsibility; high risk
Vendor lock-in	Possible; long-term reliance on vendor	No vendor lock-in; dependent on in-house and contracted expertise
Innovation & future proofing	Continuous innovation; regular updates from vendor	Stagnation risk; must be planned and funded internally

- Buy is lower risk, lower cost, faster to deploy
  - The strategically sound and fiscally responsible choice
- Build is high risk, higher cost, years to deploy (5 to 10 years)
  - An almost insurmountable challenge

# Software-as-a-Service versus on-premise

Aspect	SaaS	On-premise
Initial setup & infrastructure	None to minimal	Significant upfront investment; HW & SW
Ongoing maintenance & operations	Included; vendor responsibility	Ministry responsible; must build, host, and maintain
Scalability & performance	Elastic & optimized; vendor SLAs	Challenging and costly; HW and monitoring
Reliability & Disaster Recovery	Build-in & guaranteed	Complex & costly; HW & SW
Staff requirements	Minimal; focus on BPO and user support	High demand for specialized staff

- SaaS is lower risk, lower cost, faster to deploy
  - The strategically sound and fiscally responsible choice
- On-premise is high risk, higher cost, long time to create
  - Unsustainable burden of cost, complexity, and risk

# Advantages of SaaS off-the-shelf software

- Fastest time-to-value/go-live
- Used by numerous clients, software more robust and stable
- All updates and features received simultaneously, ensuring the system remains current with the latest technological advancements
- Use a supplier that offers configurability and robust, open APIs
  - ✓ Get benefits from SaaS fundamentals (speed, scalability, performance, etc.)
  - ✓ Can achieve critical customization for unique national requirements
  - ✓ Enables integration for local needs

# Conclusion

- The overwhelmingly more pragmatic, financially responsible, and strategically advantageous choice for a complex ILMS that serves the entire nation is therefore a

## Cloud, Saas, off-the-shelf solution

- It allows the ministry to leverage global expertise, predictable costs, and continuous innovation, enabling it to focus on its core mission of effectively managing the labour market for its citizens

# Example: countries are choosing off-the-shelf

- When Norway did a total revamp of their job board, they chose to go with an off-the-shelf supplier
- This is not due to lack of resources
  - 5.5M people, #2 on Human Development Index, US\$ 89,154 GDP per capita
  - NAV (the Norwegian Labour and Welfare Administration) has 22,000 employees, 15,500 as part of the state, 6,500 at the local NAV offices
- But realizing building and maintaining such complex software is not their core strength and is better left to experts whose only job is to build all aspects of an ILMS

# Appendices

# Jamaica's high-level requirements for an ILMS

- AI-driven matching
- Semantic matching based on skills/experience/occupation/education/etc. (not string searches)
- Match score for resume to job posting and vice versa, with an individual match score for each requirement in the job posting
- Gap analysis with automatic matching for training/education to narrow/close the gap
- Match across languages, e.g., the ability to match a resume in one language with a job opening in another language
- Automatic matching and notification when a new or updated resume/job opening is posted to the ILMS
- Semantic search for job openings/job seekers
- High-precision parser to extract all entities (skills, education, background, etc.) from job openings, resumes, cover letters, certifications, etc.
- Ability to parse complex documents (e.g., multi-column, containing graphical elements)
- Normalization of extracted entities (e.g., skills, education, job titles)
- Classify extracted entities to public, standard classifications or taxonomies like ESCO, ISCO, O\*Net, etc., but also to local classifications like National Vocational Qualification, CVQ, etc.
- Ability to provide several different classifications of the same dataset without having to do a massive re-classification of the entire dataset.
- Open, contemporary, documented APIs, normally RESTful APIs
- Ability to store large amounts of LMI data.
- Analytical tools
- Real-time data analytics
- Forecasting tools
- Career guidance services
- Cloud, Software-as-a-Service (SaaS) solution, preferably off-the-shelf solution
- Scalable, performant, secure, and high-availability solution
- Mobile-first solution, works with 3G, 4G, and 5G
- GDPR compliant (or at least compliant with Jamaica's Data Protection Act, 2020)
- ISO 27001 compliant and/or SOC-2 compliant and/or equivalent certification compliant solution
- WCAG, ADA, EAA, Section 508, and AODA compliant solution
- EU AI Act compliant, XAI and/or IAI solution

# HW cost for on-premise ILMS – ballpark only!

- Servers:
  - Application, database, web, backup/recovery servers: US\$ 500K - US\$ 3M+
- Storage:
  - SAN/NAS systems, backup storage: US\$ 300K – US\$ 1.5M+
- Networking equipment:
  - High-end routers and switches, firewalls and security appliances, load balancers, intrusion detection/prevention systems: US\$ 200K – US\$ 1M+
- Data center infrastructure (for on-premise):
  - Racks, UPS, generators, cooling systems, environmental monitoring systems, physical security: US\$ 500K – US\$ several million (upgrade or new)
- Other hardware:
  - Workstations/terminals, printers, scanners, etc.: US\$ 50K – US\$ 200K
- Total ballpark: US\$ 1.5M – US\$ 7.5M+
- Not counting: SW, implementation, maintenance, personnel, DR site, etc.